

Message Text

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PAGE 01 ROME 05915 211908Z

72

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

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R 211743Z APR 75

FM AMEMBASSY ROME

TO SECSTATE WASHDC 0739

INFO AMCONSUL TURIN

UNCLAS ROME 5915

PLEASE PASS BY TELEX OR CABLE TO:

PRESIDENT W.PAUL COOPER

ACME CLEVELAND CORP

CLEVELAND, OHIO 44101

(TEL.:216-4313120)

E.O. 11652: N/A

TAGS: BEXP, IT

SUBJECT: LA SALLE MACHINE TOOL ITALIA S.P.A.

1. THE CHIEF OF CABINET OF THE MINISTRY OF COMMERCE AND INDUSTRY, DR. SILVIO LAURITI, CALLED THE COMMERCIAL COUNSELOR TODAY. HE URGENTLY REQUESTED, ON BEHALF OF HIS MINISTER, DONAT CATTIN, THAT YOU SEND ONE OF YOUR SENIOR EXECUTIVES TO ROME TO DISCUSS THE PROBLEMS ARISING FROM THE ANNOUNCED LAY-OFFS OF 107 WORKERS AND STAFF BY YOUR TURIN AFFILIATE, LA SALLE MACHINE TOOL ITALIA S.P.A. THE MINISTRY SAYS IT CANNOT UNDERSTAND WHY LAY-OFFS WERE ANNOUNCED WHILE ORDERS WERE INCREASING.

2. THE COMMERCIAL COUNSELOR REPLIED THAT ALTHOUGH HE WOULD BE PLEASED TO PASS THIS REQUEST TO YOU, THE EMBASSY HAD NO AUTHORITY TO ENSURE THAT YOU COULD INDEED MEET THIS REQUEST. THE EMBASSY HAS ALSO BEEN IN TOUCH WITH THE CONSUL IN TURIN AND WITH YOUR LA SALLE MANAGER, ENGINEER EZIO REISOLI. THE LATTER POINTS OUT THAT ALTHOUGH OFFICERS FROM YOUR HEADQUARTERS HAVE BEEN IN ROME TO DISCUSS THE PROPOSED LAY-OFFS WITH THE MINISTRY, THEY DO NOT HAVE ENOUGH NEGOTIATING AUTHORITY TO SATISFY SOME OF MINISTRY'S REQUESTS. PROBLEM IS COMPOUNDED, WE UNDERSTAND, BY FACT THAT UNDER ITALIAN LAW A DEMONSTRATED ECONOMIC NEED MUST BE PROVEN TO

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THE GOVERNMENT BEFORE LAY-OFFS CAN BE JUSTIFIED.

3. WOULD APPRECIATE YOUR REPLY.BEAUDRY

NOTE BY OC/T: NOT PASSED ACME CLEVELAND CORP., CLEVELAND OHIO.

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NNN

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